

Lance J.M. Steinhart, P.C.

Attorney At Law
1720 Windward Concourse
Suite 250
Alpharetta, Georgia 30005

Also Admitted in New York
and Maryland

Telephone: (770) 232-9200
Facsimile: (770) 232-9208

March 15, 2005

VIA E-DOCKET

Mr. John Riley
Hearing Examiner
Illinois Commerce Commission
527 East Capitol Avenue
Springfield, IL 62794

Re: NECC Telecom, Inc.
Docket No. 05-0061

Dear Mr. Riley:

Enclosed please find three (3) copies of the Prefiled Testimony for Daniel Popa of NECC Telecom, Inc.

I have also enclosed an extra copy of this letter to be time stamped and returned to me in the enclosed, pre-addressed, postage prepaid envelope.

If you have any questions or if I may provide you with additional information, please contact me at the above address or telephone number. Thank you for your attention to this matter.

Respectfully submitted,

/s/

Charlotte Lacey
Legal Assistant to Lance J.M. Steinhart
Attorney for NECC Telecom, Inc.

Enclosures
cc: Daniel Popa

NECC Telecom, Inc. Ex. ____

**STATE OF ILLINOIS
ILLINOIS COMMERCE COMMISSION**

NECC Telecom, Inc.	:	
Application for a	:	
Certificate of	:	
Service	:	
Authority to	:	
Operate as a Wireless Reseller	:	Docket No. 05-0061
Within the State of Illinois	:	

**PREFILED DIRECT TESTIMONY
OF
DANIEL POPA**

1. Q. Please state your name and business address.
A. Daniel Popa, 605 North Shore Drive, Unit 101-103 , Jeffersonville, Indiana 47130.
2. Q. By whom are you employed, and what is your position?
A. I am the President of NECC Telecom, Inc.
3. Q. Please describe your management experience.
A. My management experience, as well as the other key members of NECC Telecom, Inc.'s management team is set forth on Attachment C to our application.

4. Q. What is the purpose of your testimony?

A. The purpose of my testimony is to describe NECC Telecom, Inc.'s business and to demonstrate NECC Telecom, Inc.'s financial, technical and managerial ability to provide high quality, competitively priced, wireless telecommunications services, and to describe how the company will provide its services to customers within the State of Illinois.

5. Q. Please describe NECC Telecom, Inc.'s business.

A. NECC Telecom, Inc. is a reseller of interexchange services serving primarily ethnic markets. The company is authorized to provide long distance services throughout the United States. The company was issued a Certificate of Interexchange Service Authority in Docket No. 02-0543. The company is now offering wireless service in several states, and is requesting authority to provide such services from points of origin within the State of Illinois to points of destination within the State of Illinois.

6. Q. In what state is NECC Telecom, Inc. organized?

A. Indiana. A copy of NECC Telecom, Inc.'s Articles of Incorporation is provided in Attachment B to our application.

7. Q. Is NECC Telecom, Inc. certified to do business in Illinois?
- A. Yes. A copy of NECC Telecom, Inc.'s qualification documents from the Secretary of state is provided in Attachment B to our application.
8. Q. Describe NECC Telecom, Inc.'s financial ability to provide the proposed services.
- A. Copies of NECC Telecom, Inc.'s Balance Sheet as of December 31, 2003 is provided as Attachment D to our application. The company is profitable as shown on the financial exhibits; it is well funded, and intends to provide service by utilizing cash flow from operations, as well as contributions from its principals if required.
9. Q. Who are the officers of NECC Telecom, Inc.?
- A. The current officers of NECC Telecom, Inc. are as follows:
- | | |
|---------------|-----------|
| Daniel Popa | President |
| Lilly Hanssen | Secretary |
10. Q. Describe NECC Telecom, Inc.'s management team.
- A. NECC Telecom, Inc.'s management team is described on Attachment C to our application. As shown, our management team has many years' experience in the telecommunications industry.
11. Q. In your opinion, does NECC Telecom, Inc. have the financial and managerial resources necessary to provide the proposed wireless service in the State of Illinois?
- A. Yes. In my opinion, NECC Telecom, Inc. has the necessary financial and managerial resources to provide the proposed wireless service in the State of Illinois.

12. Q. Does NECC Telecom, Inc. intend to file a tariff in Illinois?
- A. Yes. NECC Telecom, Inc. currently has an interexchange tariff on file, and will either file a new tariff, or amend its current tariff, upon a grant of certification by the Illinois Commerce Commission.
13. Q. Would you describe the configuration of NECC Telecom, Inc.'s system and equipment.
- A. NECC Telecom, Inc. will be a pure switchless reseller utilizing the equipment of facilities based carriers.
14. Q. When dialing out on a phone serviced by NECC Telecom, Inc., what number(s) does the end user dial in order to access NECC Telecom, Inc.?
- A. The end user will dial the area code and number of the called party.

15. Q. How is the end user billed?
- A. The end users will be billed directly by the company, which will utilize "real-time" completed call detail information from our underlying carriers.
16. Q. In your opinion, does NECC Telecom, Inc. have the technical ability and resources necessary to provide the proposed telecommunications services to customers in the State of Illinois?
- A. Yes. In my opinion, NECC Telecom, Inc. has the necessary technical ability and resources to provide resold wireless telecommunications service to customers within the State of Illinois.
17. Q. Are you familiar with the terms slamming and cramming, and if so, what will your company do to prevent slamming?
- A. Yes, I am familiar with the terms and the meaning of slamming and cramming. Since we will be providing resold wireless services, slamming issues should not apply. The company will clearly disclose and bill all charges for service in order to prevent any cramming complaints.
18. Q. Are there any pending complaints against NECC Telecom, Inc. in any states where it is providing telecommunications services?
- A. No.

19. Q. Is the company currently authorized to provide service in any other states.
- A. Yes, the company is currently authorized to provide interexchange service throughout the United States, and is authorized to provide resold wireless service in over 40 states. No such applications have been denied.
20. Q. Please describe what services you intend to provide in the State of Illinois?
- A. We intend to provide resold wireless services that are provided by our underlying carriers, such as Sprint, Verizon and Nextel.
21. Q. Does NECC Telecom, Inc. have any employees located in Illinois?
- A. Yes it does.
22. Q. Does the company wish to keep its books and records at its principal place of business in Indiana?
- A. Yes.
23. Q. Does this conclude your testimony?
- A. Yes.

State of Indiana

County of Clark

AFFIDAVIT

I, Daniel Popa, first being duly sworn upon oath depose and say that I am the President of NECC Telecom, Inc., the Applicant, and that I have read the above and foregoing prefiled testimony by me subscribed and know the contents thereof, which testimony was filed in support of NECC Telecom, Inc.'s Application for a Certificate of Authority to operate as a Wireless Reseller throughout the State of Illinois; that said contents are true in substance and in fact, except as to matters stated upon information and belief, and as to those, I believe the same to be true.



Daniel Popa
President

Sworn to and subscribed before me
this 14 day of March, 2005.



Notary Public

